

Atos

Company name

Atos Information Technology Services
(Singapore) Pte Ltd

Website

<https://atos.net/asia-pacific>

Industry

Digital transformation and information
technology

Customer's expectation

- Quick turn around for service provisioning
- Excellent customer support
- Efficient partner eco system

Products and Services

- Ethernet Point to Point
- IP Access



Sim Chong Tee
Designation : Head of network and
data Centre services (APAC)

“ We strive to create the firm of the future. We believe that bringing together people, business & technology is the way forward. At Atos, we embrace this journey, striving to remain the trusted partner that delivers digital transformation and empowerment to our client”

| About Atos

Atos is a global leader in digital transformation with 120,000 employees in 73 countries and annual revenue of € 13 billion. European number one in Cloud, Cybersecurity and High-Performance Computing, the Group provides end-to-end Orchestrated Hybrid Cloud, Big Data, Business Applications and Digital Workplace solutions through its Digital Transformation Factory, as well as transactional services through Worldline, the European leader in the payment industry. With its cutting-edge technologies and industry knowledge, Atos supports the digital transformation of its clients across all business sectors. The Group is the Worldwide Information Technology Partner for the Olympic & Paralympic Games and operates under the brands Atos, Atos Syntel, Unify and Worldline. Atos is listed on the CAC40 Paris stock index.

| Atos's business challenge

The previous incumbent, had been slow to react to new service provisioning often taking in excess of one month for delivery.

As such they wanted a new supplier who could help them to plan future capacity to provide excellent services, customer support and delivery. In addition Atos also sought to improve their price to performance ratio.

As Atos in Singapore sought to shift their network from transactional business to a partnership to align their suppliers with their long term objectives, Colt's commitment to deliver on Atos' objectives were clearly defined and making it a mutually beneficial partnership.





| Why Colt

Colt's network in Singapore had the coverage to support Atos's business. In addition the customer was impressed by Colt's flexibility and account management. Colt looked to support Atos as a partner and interested in helping them to achieve their long term goals.

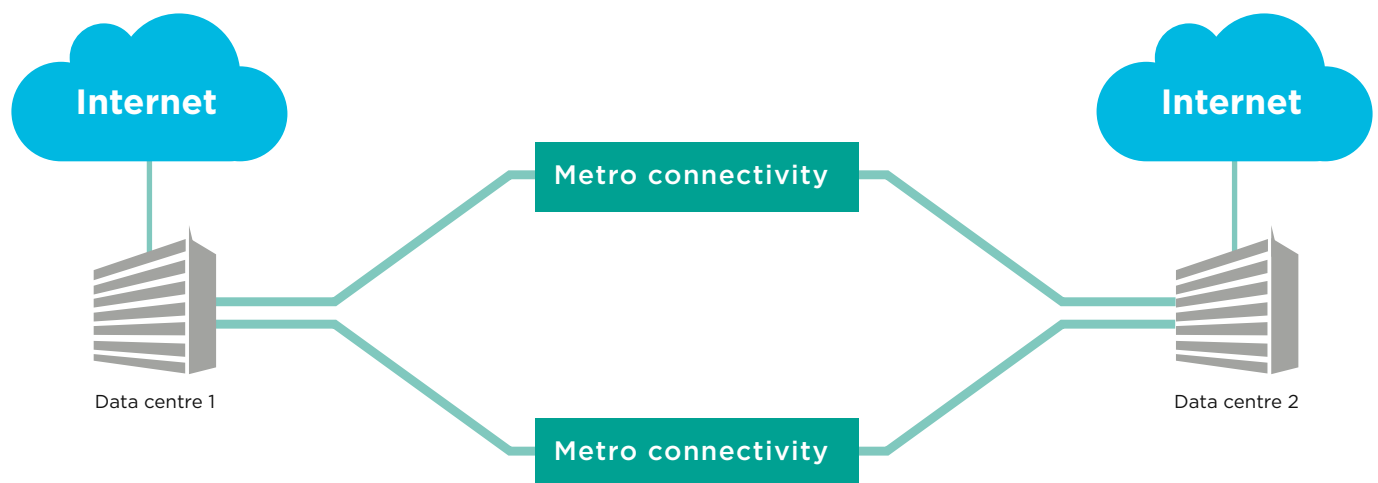
"Since the start of our relationship, Colt has been proactive, ie Planning services in advance and offering new and innovative ways for us to improve the quality of our network" remarked ChongTee.

"Colt was much faster in delivery and the move to Colt solution has helped us save more than 30%".

| Future Plans

As the worldwide IT Partner for the International Olympics Committee and trusted partner for the digitalization of all its clients, Atos will continue to entrench its position as the digital transformation specialist.

Like with most digitalization journeys, the upcoming Games will stand testimony to Atos' digital ambition as it climaxes in Tokyo in 2020.



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