

# Unlocking the power of cloud security in the complex networking world



# Agenda

A decorative graphic featuring a large purple rounded rectangle on the left, a purple circle with a ring inside it in the center, and a teal rounded rectangle on the right. There are also some teal lines and shapes at the bottom right.

- Hybrid working and the Cloud Security journey
- Panel discussion:
  - Zscaler & Colt experts discuss navigating the challenges of converged networks and security
- Q&A

# Colt & Zscaler panellists



**John Armenakas**  
Director Partner  
Development &  
Success, Colt



**Mike Beevor**  
Practice Build  
Consultant, Zscaler



**Mark Bales**  
Product Manager,  
Security Solutions, Colt



**Jay Patel**  
Director Sales  
Engineering, Colt



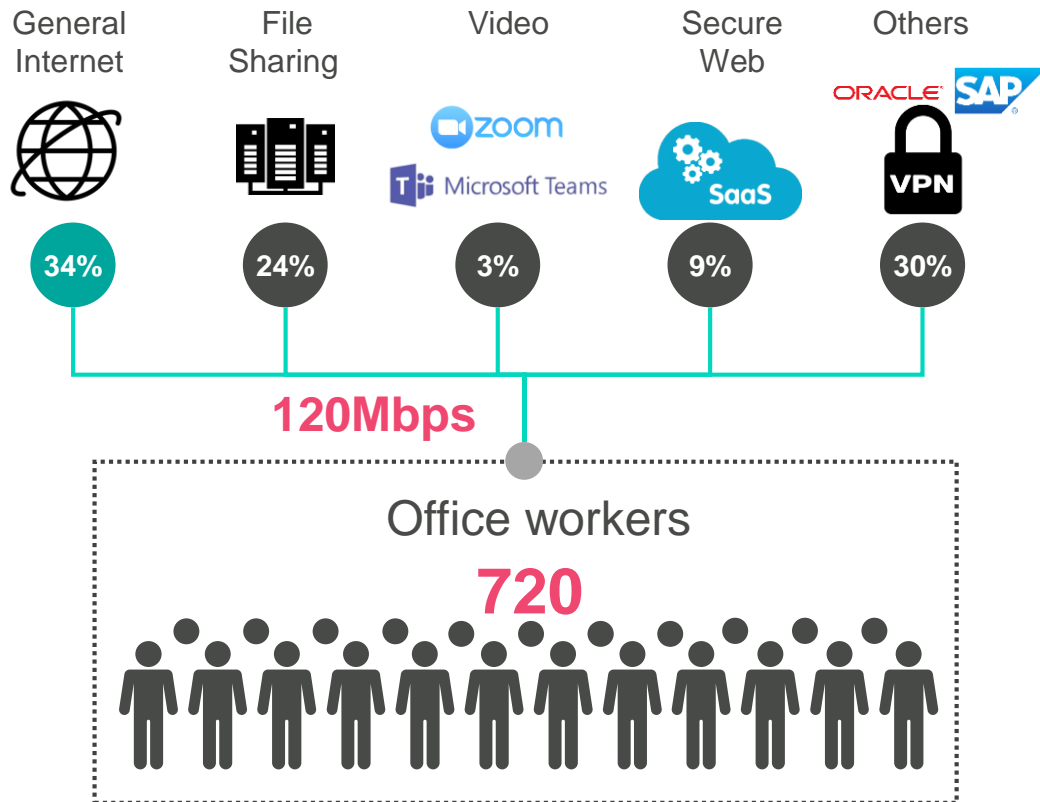
# The hybrid working world and the cloud security journey



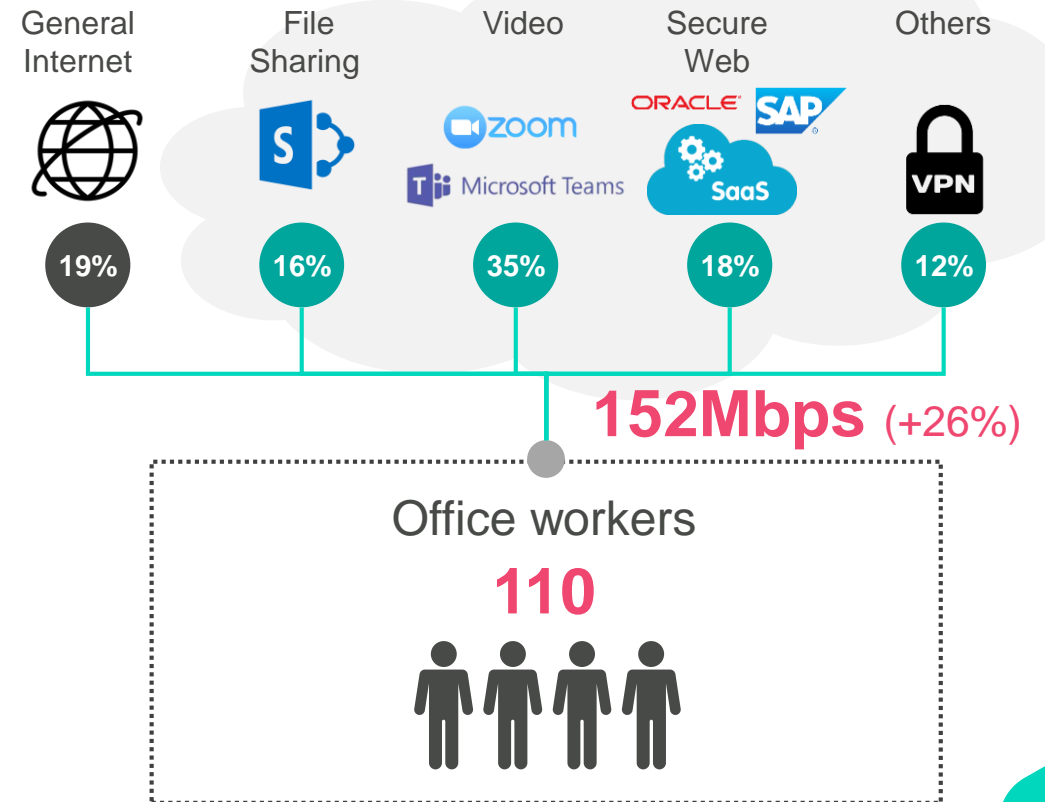
# The hybrid workforce is here to stay

Office bandwidth requirement comparison '20 vs '22

## 2020



## 2022

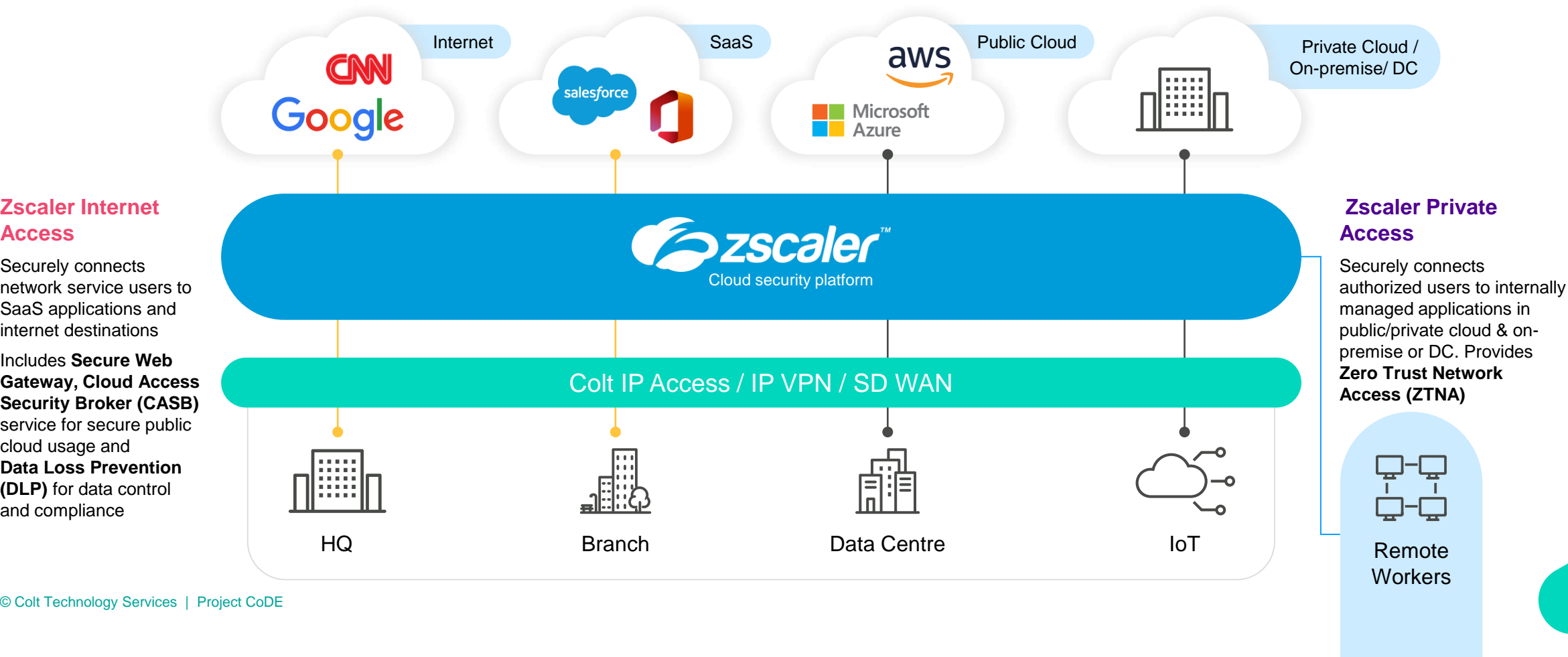




# Panel discussion

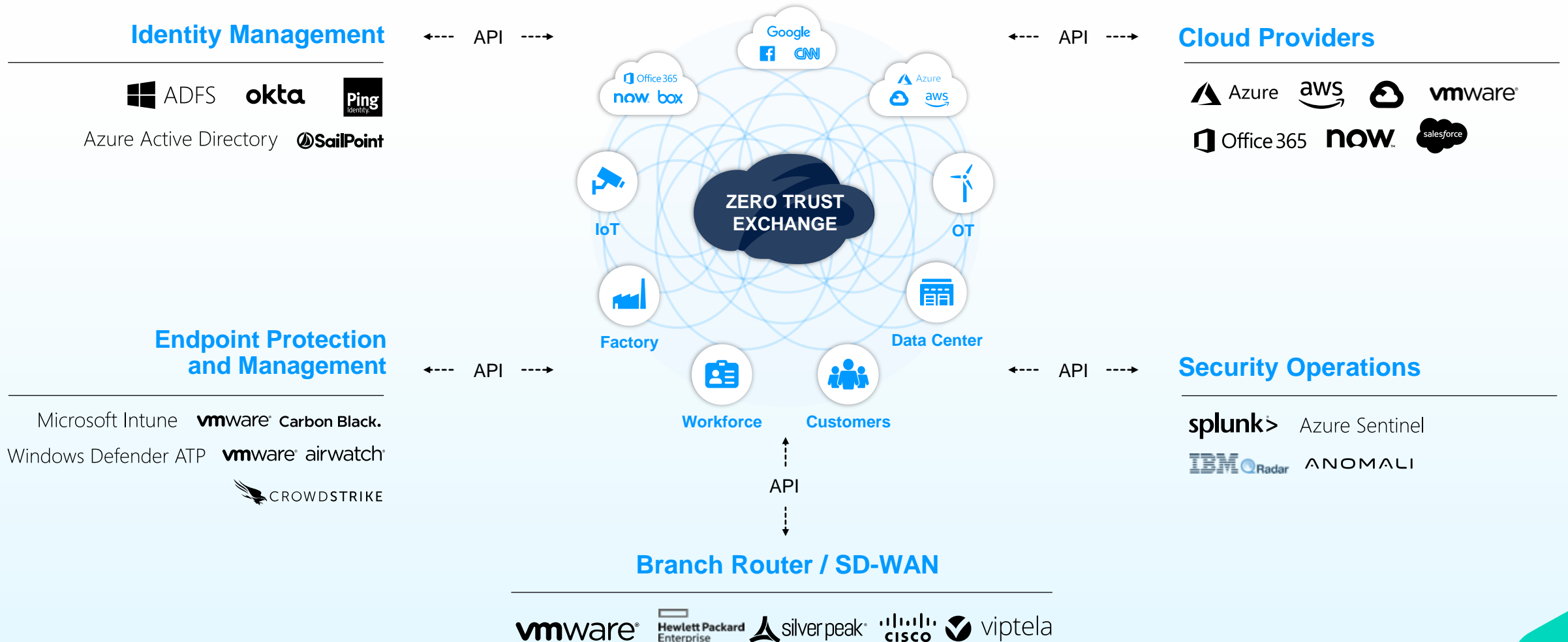
# Colt's Cloud-delivered, Zero Trust security - Integrated directly into your Colt Network Services

- Colt Secure Network Gateway (SNG) is based on the core product Zscaler Internet Access (ZIA)
- Colt provide key network integration services for IP Access, IP VPN & SD WAN customers: GRE tunnels from Colt managed CPE
- Colt also offer Zscaler Private Access (ZPA) add-on service, as the Zero Trust replacement to VPNs



# Ecosystem blueprint for secure digital transformation

Select a best-of-breed platform over best-of-breed point products



# Why Zscaler's Cloud-delivered, Zero Trust Cybersecurity Services from Colt, and why now?



**Improve collaboration and productivity | Minimize cyber risk | Reduce cost and complexity**



Q&As

## Next steps

Our vision is to be the most customer-oriented business in our industry.

The customer is at the forefront of Colt Innovation Workshops, led by Colt sales engineers, working in partnership with Zscaler.

We offer an open discussion between your leadership team and our sales engineers to share thoughts about technology evolution and how it impacts your business.

Contact [sales@colt.net](mailto:sales@colt.net) to book an Innovation workshop today.



Thank you